



## ***Commission Splits. No Monthly Fees.***

<b><u>SPLITS BY CONSECUTIVE MONTHS</u></b>  (Based on Firm Dates)	<b><u>ZOLO LEADS AGENT SPLITS %</u></b>	<b><u>AGENTS PERSONAL DEAL %</u></b>
<b>1st Deal</b>	<b>50%</b>	<b>80% or 100%</b>
<b>2nd Consecutive Deal</b>	<b>55%</b>	<b>80% or 100%</b>
<b>3rd Consecutive Deal</b>	<b>60%</b>	<b>80% or 100%</b>
<b>4th Consecutive Deal</b>	<b>65%</b>	<b>80% or 100%</b>

**\*\*\* All Zolo Lease Leads are 65 / 35 Split ( with 0 transaction fee )\*\*\***

**All Purchases and Sales are Subject to a Transaction Fee of \$495.00**  
**Personal Lease Transaction Fee \$195.00 on 100%**

To Maintain 65% on the Zolo Purchase / Sale Leads and to Maintain the 100% on Personal Deals:  
 Agents Must Complete Minimum of 1 Firm Zolo Deal Consecutively, Each Month.  
 Otherwise Zolo Leads Default back to a 50/50 Split, and Personal Deals Default to an 80/20 Split.

After agents complete \$55k net commission to Zolo, the commission split will remain at 65/35 on all Zolo deals, and 100% on all personal deals (minus \$495) for the remainder of the calendar year.

*\* New Registrants Must Complete 5 or More Lease Transactions Prior to Receiving Buyer Leads*